

Overview

Introduction

Global Business Systems has been supplying quality business management systems since 1981. In excess of 25,000 licences have been sold to organisations in over 20 countries via our international reseller and distribution network. Our own staff and those of our resellers constitute an exceptional pool of expertise in delivering business software solutions for small and mid-sized organisations.

Global Business Systems is part of TIS Software Limited, a privately held company based at Bourne End in Buckinghamshire. The company is owned by its management and employees and by funds managed by Dunedin Capital Partners who provided equity funding in support of the MBO.

As well as software and hardware, Global Business Systems and its resellers provide professional pre- and post-sales consultancy, project management and implementation services, to ensure that systems deliver what our customers expect them to deliver.

We understand that the systems we provide are critical to both the day to day and longer term success of our customers. Therefore our software is designed for reliability, availability and high performance. Because we and our reseller partners are sector specialists we can deliver packaged software that meets the specific needs of our customers right "out of the box". This means that they in turn enjoy a rapid return on their investment and genuine competitive advantage.

TIS Software Limited hold the Royal Warrant



Royal Warrants are a mark of recognition to people or companies who have regularly supplied goods or services for at least five years to certain members of the Royal Family.

At present around 800 firms hold Royal Warrants of Appointment. They represent the widest cross-section of British trade and industry (there are a small number of overseas firms). They range from individuals practising traditional crafts to large firms equipped with the latest technology

TIS Software has held a Royal Warrant for the supply of computer software to HRH The Duke of Edinburgh since 1984.

For more information on Royal Warrants of Appointment and a current list of Tradesmen who hold the Royal Warrant please visit The Royal Warrant Holders Association website at www.royalwarrant.org

OneOffice3000

OneOffice 3000 is designed and built as a single componentised product. This means that you can take advantage of as much of the product as you require without having to worry about any underlying integration.

The full OneOffice 3000 product takes advantage of a wide range of technologies and tools to ensure that the optimum choice is taken for each requirement. A selection of the technologies we deploy are 'C', C++, XML, JavaScript, TCP/IP, COM, FLTP, TCPI and HTML.

We offer a range of choice for data storage including Pervasive PSQL and Microsoft SQL.

Server platform options include popular versions of Unix and Microsoft Windows Server.

Business Management Software for your Industry from Global Business Systems

OneOffice 3000 is a new generation of business management software combining sales, manufacturing, order processing, stock management, customer care, finance and a wide range of industry-specific features in one innovative system.

This seamless approach gives you a 360° view of your business, enabling you to respond immediately to important events and make truly informed decisions.

Business Automation for High Speed Commerce

OneOffice 3000 is coupled with a user interface called WorkSpace™. WorkSpace combines the various components of OneOffice 3000 into a rich, but easy to use desktop. OneOffice has a simple objective which is to support all your company's business activities by sharing relevant information among your people in a timely and context sensitive manner. Subject to individual security authorisation, OneOffice actively brings key information to people across departments which helps them to make better decisions which save money and increase margins.

Typical User Profile

OneOffice 3000 has been designed to provide small to medium sized organisations, typically with revenues in the range £3-£50 million with a business wide software solution in a single, packaged application. Instead of wasting effort and money integrating applications from several different vendors, this approach means your company can benefit from a fast, cost effective implementation now and significantly reduced cost of ownership in the future.

OneOffice 3000 customers typically sell goods or services, purchase raw materials, components or finished goods, and assemble, manufacture or distribute products to wholesale or retail customers. OneOffice 3000 is also very popular in a range of vertical markets including casinos, energy management, garment distribution, leisure management, medical, packaging, printing and retailing.

Global Business Systems has been a leading business software supplier since 1981. Our products are sold and supported via an international reseller and distribution network. More than 25,000 companies worldwide have been licensed to use Global products.

Platforms and Hardware

OneOffice 3000 is available on an extensive range of hardware and operating systems, integrates seamlessly with the latest office software and can be linked to a wide range of technology options.

Operation system options include: Unix and Microsoft Windows

OneOffice 3000 offers seamless integration with industry standard office applications - from cut and pasting of data on the Windows desktop through to file export to word processors and spreadsheets, plus the further option to use Btrieve/Pervasive database structures and/or ODBC connectivity for enhanced two-way integration with third party products.

OneOffice 3000 ledgers offer unlimited profit centres and complete transaction history retention. The distribution suite offers batch and serial number tracking for ISO9000 compliance, back to back ordering, sophisticated pricing mechanisms and user-definable unit handling. Manufacturing modules handle bills of material and process routes of any level of complexity, and simple production orders or full works order processing.

Summary

OneOffice 3000 provides an environment which balances low touch, automated, high speed commerce with pro-active human intervention when things go wrong or when new opportunities occur. This can prevent costly errors and increases sales and margins.

In summary, OneOffice provides:

A single application for your whole business

Visibility across every department

Context based customer & product information

Outstanding customer service

Real-time commercial management

Rapid ROI

Competitive advantage

WorkSpace

WorkSpace provides users with access to OneOffice and displays information using Active Intelligence based on key business Events, Alerts and Tasks. Using this single common desktop across the full range of business processes that can be managed through OneOffice simplifies training, improves efficiency and reduces the cost of managing multiple systems.

The facilities within WorkSpace include:

A single window providing access to all the OneOffice 3000 programs.

Designed to optimise user-ergonomics provide an optimised and flexible use of screen real estate, plus quick direct access to information and records.

'Explorer' style menu system ensures that any OneOffice 3000 program is only a few clicks away.

User customisable 'Favourites' Menu for commonly used programs.

Simple tabbed navigation between active OneOffice programs.

An embedded web browser to display information delivered via intranet and internet

WorkSpace panes can 'Auto-hide' or be 'pinned' in place enabling users to select the optimal configuration of available screen space for their needs.

Extensible architecture to support future features.

Unified WorkSpace

This approach to displaying and managing information across all your business processes delivers a number of important benefits including:

Presenting everything your users need to know in a single, easy to use, interface.

Providing information so you can deliver better customer service and maximise selling opportunities.

Avoiding the cost, risk and delay of integrating several disparate systems.

Reducing training costs and gaining from greater employee satisfaction.

Achieving 360°visibility across your business leading to increased productivity and profitability.

Active Intelligence

Active Intelligence is a new patent pending technology which replaces the traditional rigid procedural approach used in business software of passively capturing and storing data with a new approach that ensures users see the information they require to make timely and informed decisions, just when they need it.

Active Intelligence uses a component called a Contextual Co-Processor to determine the nature of the tasks each user is currently working on and then to assist them by providing additional, relevant and timely information. For example, if a user is working on Product X and Customer Y, then the Contextual Co-Processor can identify and deliver additional information to the user for that Customer/Product combination; the user can also elect to see other apparently unrelated but relevant information.

This straightforward, flexible approach ensures that users have the information they need to make well informed decisions just when they need it. This reduces the learning curve for new starters while maximising efficiency, customer satisfaction and most importantly revenue.

Dashboards

OneOffice 3000 Dashboards provides a powerful and flexible mechanism for building customised, context-sensitive information into the OneOffice 3000 WorkSpace.

The Dashboard comprises web-pages that are displayed within panels in the WorkSpace. Their content is determined by the context in which a user is operating, the user's role and by specific events or actions.

Through extensive deployment of dashboard part technology, the Dashboard may be configured to display key information to the user in the context of the task they are performing. For example, the Dashboard could automatically show the last three sales orders, contact notes and specific promotions available when the operator selects a customer record. This means that the information people need to perform their roles effectively is always readily available.

The OneOffice 3000 Dashboard may be configured to display information in the following configurations:

A Role-Based Dashboard pane provides a "home" page that is displayed when the user connects to OneOffice 3000. This may be used to display summary information relating to the user or the user's role. It may additionally provide links to commonly used functions or even embed aspects of some external applications within the page. This content may be customised at user or role-based levels to show a home page relevant to each individual user.

A Context-Sensitive Dashboard pane provides additional information and processing options relating to the task that the user is performing. As the user navigates through OneOffice 3000 programs selecting different customers, suppliers, products and so on, the Context-Sensitive Dashboard pane is automatically updated to show information relating to the current activity. This content may be customised at user or role-based levels to show information relevant to each user.

Each page of information supplied by the Dashboard is assembled from a library of dashboard parts, each of which displays information relating to a specific aspect of the current context. Security settings on dashboard parts prevent them from being viewed by unauthorised users.

Role-based dashboard

The purpose of the Role-Based Dashboard is to provide an initial view of information to the individual user. For example, a sales representative may be presented with a summary view of activity within the customers for which they are responsible, e-mail links to the contacts for a selected customer together with a summary of outstanding quotations.

The information displayed here either relates to the role that the user fulfils, or may be customised on an individual user basis.

In addition to displaying information from OneOffice 3000, folders from Outlook may also be presented within the Role-Based Dashboard. This may be used to show an e-mail inbox, task list or calendar for example.

The content within the Role-Based Dashboard may be active; for example, one dashboard part showing a list of customer accounts and another showing a contact list for the currently selected account. This provides a great deal of flexibility in navigating through summary information and drilling down for further details.

When viewing summary information through the Role-Based Dashboard, a user will typically wish to carry out some tasks in respect of a customer, contact, product or other item they have selected. Having selected an appropriate record, the user may execute a specific back office function utilising all currently available information; for example, they may wish to place a new order for a customer, amend an existing quotation or send an e-mail to a contact

Context-sensitive dashboard

The purpose of the Context-Sensitive Dashboard is to display additional information relating to the activity currently being carried out within OneOffice 3000. For example, a credit-controller may wish to always have an up-to-date view of all customers over their credit limit together with payment history for the customer they are dealing with.

The information displayed here is determined by both the role that the user fulfils and the context in which they are operating within the OneOffice 3000 application at the time. So, for example, the user may wish to see credit related information when a specific customer is selected but only summary purchasing statistics and notes when a specific vendor is selected. The Context-Sensitive Dashboard may also be customised on an individual user basis.

All of the options that are available in the Role-Based Dashboard may be used in a Context-Sensitive Dashboard; linking dashboard parts together as selections change, launching OneOffice 3000 programs and opening new Dashboard pages in the main WorkSpace area.

Intranet integration

In addition to containing information from the OneOffice 3000 Dashboard, the OneOffice 3000 WorkSpace can host any Intranet or Internet site, giving a user a single interface to all internal systems and external sources of information.

In addition, OneOffice 3000 Dashboard technology can deliver rich, real-time content directly into corporate Intranets.

Links to OneOffice 3000 programs and information from the OneOffice 3000 system may be seamlessly incorporated with other web based applications.

Using web services, external, web based applications can be closely integrated with OneOffice 3000. For example, a subscriber to a third party credit rating service may choose

to link a summary of credit alerts into a dashboard which then directs the user to the full information available within the browser window.

Summary

The outstanding flexibility of OneOffice 3000 Dashboards puts you in the driving seat. Information which is important to each user, in every role, can be delivered in real-time to aid better decision making and reduce mistakes.

Significantly, the ability to present relevant data in context with the transaction being processed by the user in OneOffice 3000 can greatly improve productivity, reduce training needs and enhance users' satisfaction with the way their own roles are supported by the system. As your business changes over time existing Dashboards can be modified and new ones added.

In conclusion, OneOffice 3000 Dashboard delivers the right information to the right people at the right time, including:

Information which is customised to the role of each user

Information which is relevant in the context of any transaction or customer/supplier interaction

Information which helps users decide how to respond to Alerts and Tasks

Information which helps users to easily navigate through your business processes

Information which means greater efficiency and profitability.

Device Connectivity

OneOffice 3000 offers true connectivity, not just the facility to link with the best of breed software in a variety of business-related areas but also the capacity to link your business management system with a range of devices.

The design and deployment of OneOffice 3000 takes full advantage of proven and robust technologies to ensure that OneOffice 3000 is reliable, scalable and affordable. OneOffice 3000 offers true connectivity, not just the facility to link with the best of breed software in a variety of business-related areas but also the capacity to link your business management system with a range of technology options, including:

Automatic Guided Vehicles

Bar Code Readers

Document Imaging Systems

EDI networks

EPOS Tills

Linen Counters

Process Control Machinery

Remote Terminals

Security Systems

Shop Floor Data Collection systems

Swipe Card Readers

Fax systems

Email systems

Weighing Machines and many others.

Connectivity

Industry standard drivers (ODBC, JDBC) enable you to access your OneOffice 3000 data directly using the latest Windows office software and third party MIS tools.

System Manager

System Manager provides OneOffice 3000 and hundreds of industry-specific packages with an operating system and hardware-independent environment. You can select whatever system meets your current needs and be confident that your applications, data and investment in staff training can be transferred to new technologies as they emerge.

Portable and Scalable

System Manager is available on a uniquely wide range of hardware- from single-screen Windows PCs to multi-user Unix computers supporting as many as 250 concurrent users on Windows NT/2000/2003/2008 client/server systems. Global applications and data are equally portable and scalable, and integrate seamlessly with industry-standard tools in every environment.

Multi-Tasking on Every Screen

System Manager offers a unique benefit - the facility to run multiple tasks concurrently on every screen, whether it's a PC workstation or a 'dumb' terminal. You can swap at the touch of a key or the click of a mouse between up to nine concurrent tasks. So you can leave lengthy reports printing in background and carry on with other work, or answer account enquiries in the middle of order entry without losing your place. OneOffice 3000 multi-tasking delivers real increases in productivity.

Safety and Security

System Manager includes fast and effective data backup routines to ensure the physical integrity of your data. Multi-level password and authorisation checking guard against unauthorised access to the system as a whole, to individual modules or to sensitive functions within modules. Operators can be directed to specific functions at sign-on or to personalised menus of their own.

User-Friendly

System Manager and applications that run under it are designed for serious business use, and use a simple system of menus, clear commands and a consistent user interface to ensure maximum productivity. System Manager has an extensive set of utilities, including a powerful but friendly print spooler and comprehensive help facilities.

Solutions: Financial Management

OneOffice 3000 accounting goes way beyond statutory reporting. That's because business today demands multi-dimensional analysis of revenues, costs, cash flow and assets, down to any level of detail. OneOffice 3000 offers full multi-company and multi-currency processing, with unlimited profit centres and the option to retain as much historical data as you require. The combination of extensive built-in analysis functions and easy data exchange with industry standard tools makes for a uniquely powerful management reporting system.

Finance and Accounting Modules include:

General Ledger, Debtors Ledger, Creditors Ledger, Cash Manager, Asset Register

Solutions: Distribution

Competitive advantage in distribution requires careful balancing of stock holdings against customer service - in other words, true supply and demand management. OneOffice 3000 helps you buy, stock and sell in a commercially realistic way, with sophisticated unit handling, pricing, delivery and invoicing mechanisms. The distribution suite offers close but flexible links between sales and purchase order processing, a full range of stock costing options and the functionality required for ISO9000 compliance, including batch and serial number tracking.

Distribution Modules include: Sales Order Processing, Purchase Order Processing, Stock Control, Landed Costs, E-Commerce, Intrastat

Solutions: Manufacturing

The OneOffice 3000 Manufacturing module provides an upper mid-range solution for companies requiring a cost-effective but functional system. It has been successfully implemented in areas as diverse as food, plastics, cable and chemicals manufacturing, motor industry components and white goods.

For more information please email: info@global3000.co.uk